

RFQ #2020-05-021 Energy Savings Performance Contracts

Description	Total Weighted Value	Ameresco, Inc.	Blast Masters, Inc.	E3 Entegral Solutions, Inc.	Energy & Environmental Solutions, LLC.	McKinstry	Midstate Energy, LLC, A Veregy Company	Schneider Electric Buildings Americas, Inc. (Schneider Electric inc.)
References	15	15	0	15	15	15	15	15
Past Experience	0	0	0	0	0	0	0	0
Project Management	15	15	0	15	15	15	15	15
Successful Experience with ESPC	40	40	0	40	40	40	40	40
Staffing/Personnel	15	13	0	14	12	12	12	13
Financial Stregnth	15	15	0	15	10	15	15	15
Total	100	98	0	99	92	97	97	98
Recommend for Step 2		Yes	No	Yes	Yes	Yes	Yes	Yes

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Evaluation committee for this contract:

Jeff Shokrian

Phillip Vasquez

It is recommended that the following award of annual contract be made:

- Contract
- 2020-05-021A
  - 2020-05-021B
  - 2020-05-021C
  - 2020-05-021D
  - 2020-05-021E
  - 2020-05-021F

- Award
- Ameresco, Inc.*
  - E3 Entegral Solutions, Inc.*
  - Energy & Environmental Solutions, LLC.*
  - McKinstry*
  - Midstate Energy, LLC, A Veregy Company*
  - Schneider Electric Buildings Americas, Inc.*

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Lead Agency: Region 15 Education Service Center